

CURRICULUM VITAE

1. **Family name:** Staring
2. **First names:** Gerardus Josephus (Gerard)
3. **Date of birth:** 11 March 1948
4. **Nationality:** Dutch
5. **Civil status:** married, two children
6. **Education:**

Institution (Date from - Date to)	Degree(s) or Diploma(s) obtained
Agricultural University Wageningen, the Netherlands, September 1967 – January 1974	MSc. Degree in Agriculture Science, specialisation in Soils, fertilisation and Irrigation
Agricultural College Roermond, the Netherlands September 1964 – July 1967	BSc. Diploma in Animal Husbandry, Crop husbandry and Farm Economics/ Business Management

7. **Language skills** Indicate competence on a scale of 1 to 5 (*Excellent = 1; 5 = basic*)

Language	Reading	Speaking	Writing
Dutch (mother tongue)	1	1	1
English	1	1	1
German	2	2	3
French	3	3	4
Portuguese	4	3	4
Turkish/Azeri	-	5	-
Russian/Serbian	-	5	-

8. **Membership in professional societies:** KLV, Royal Agricultural Society and NEDWORC, Network for development co-operation
9. **Other skills:** computer and ITC literate, driving licence
10. **Present position:** free lance consultant / director Staring Consult BV
11. **Years within the firm:** 10
12. **Key qualifications:**

- **Senior Agronomist (agro-economist)** with over 30 years of professional experience in developing and delivering high quality, performance-based rural support and information services for the major stakeholders in **agro-food supply chains**;
- Substantial experience in ToR- and project-formulation, planning, implementation, monitoring and evaluation of **agricultural and rural development** projects using PCM and more specifically the Logical Framework (log-frame) of the OOPP methodology;
- Strong knowledge and experience in capacity building and institutional development (including public-private partnerships) in **rural extension and agricultural advisory** and research systems to assist rural households with (alternative) income-generating activities;
- Substantial experience in the **preparation, organisation and facilitation of workshops** and seminars on miscellaneous topics, including farm business management and practical management of (contracted) services providers;
- Relevant and recent project experience in the Caucasian countries, the Baltics, the Balkans and many other countries in Central & Eastern Europe, Central Asia, Russia, Mongolia and previously in Sudan, Botswana, Tanzania, Egypt and Yemen;
- Experienced facilitator in multi-cultural and multi-ethnic settings;
- Excellent communication and report writing skills;
- Small scale wine-grapes producer.

13. Professional experience

Date	Location	Company	Position	Description
1998 to present	The Netherlands	Staring Consult BV	Director / senior consultant	Specialist in the management of change, institutional development and capacity building in rural development, agriculture and food sector. Identification, design, ToR-formulation (including logframe), implementation, review and evaluation of (EU, WB and bilateral) projects in Albania, Armenia, Azerbaijan, Bulgaria, Egypt, Estonia, Hungary, Iran, Kosovo, Lithuania, Mongolia, Romania, Russian Federation, Slovak Republic, Slovenia, Tanzania, FYR of Macedonia, Turkey, Turkmenistan, Poland, Uzbekistan, Yemen. Selected assignments are detailed below
04/2008 –05/2008	Turkmenistan	OSCE Centre Ashgabat	Extension / Rural Development expert	Conducting and facilitating a 5-day interactive workshop for Government officials from the Ministry of Agriculture and students/professors from the State Agricultural University on: "Sustainable creation of value through Food Supply Chains"
02/ 2008	Azerbaijan	AIM	Agribusiness specialist / facilitator	Assisting AIM with institutional development of food supply chains for wheat (baby food), sugar and fresh fruit and vegetables, facilitation of 2 workshops in Baku
01/2008-02/2008	Azerbaijan	World Bank ADCP-II	Monitoring and Advisory specialist	Reviewing the Monitoring and Evaluation (M&E) system of the Information and Advisory Services (IAS) component of the WB-supported Agricultural Development and Credit Project, phase II. Assisting the Management of the national Information and Advisory Centre (IAC) and the management of the (contracted) Regional Advisory Centres (RAC's) with optimising output-based performance indicators (both physical and financial) and competence-based assessment of staff.
09-10/2006	Azerbaijan	FAO	FBM specialist / trainer	Establishing Farm Data Monitoring System: Capacity building; training of governmental staff on: Farm Business Management (FBM) and developing a Trainer's Manual
07 &12/2004	Azerbaijan	AIM	FBM and marketing specialist/ trainer	Capacity building: training of AIM-staff, a non-governmental training/ advisory organisation on: Farm Business Management and Marketing for stakeholders in the agro-chain.
01/2006-02/2006	Russian Federation	Netherlands Ministry of Economic Affairs/ EVD	Team leader/ agribusiness expert	ToR-formulation/fact-finding mission "The potato sector in Voronezh", with focus on: increased potato production, development of potato quality control and implementation of food safety measures in the potato distribution and processing chain
09/2005-10/2006	Bulgaria	Vrian Projects/ EVD	Extension specialist / trainer	Preparing for and implementation of the extension component in the PPA project on Quality Control of Fruit and Vegetables supply chain according to EU requirements: training of trainers, training of advisers, design & implementation of extension for food safety measures
12/2004-12/2005	Estonia	Vrian Projects / EVD	Extension specialist / trainer	Preparing for and implementation of the extension component in the PPA project on Quality Control of Fruit and Vegetables supply chain according to EU requirements: training of trainers and advisers, design and operation of extension for food safety and food quality measures
08/2004-11/ 2006	Mongolia	European Commission (TACIS)	Extension and Training specialist	"Development of Agricultural Services". Institutional development and capacity building for the establishment of 3 agricultural extension centres in order to assist herding households (Gobi desert) with alternative, but ecologically sound, income-generating opportunities
2005 to present	The Netherlands	ROI	Facilitator	Training of workshop participants in Objective Oriented Project Planning (OOPP)-methodology and use of the Logical Framework in ToR for Project Cycle Management.
07/2004	Albania	Netherlands Ministry of Economic Affairs/ Senter	Extension specialist	Fact-finding mission and reporting on "Establishing a certification body for the horticultural sector", including an assessment of opportunities for accreditation and auditing for HACCP (Hazard Analysis Critical Control Point) certification

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03/2003-08/2003	Estonia	TipTop Konsulendi OU	Facilitator / trainer	Capacity building: delivering Master-class training on "Facilitation and PCM (including the logframe methodology) for Leader+ projects"
08/2003	FYR of Macedonia	Netherlands Ministry of Economic Affairs/Senter International	Team leader / Horticultural specialist	ToR formulation mission: fact-finding, assessment and reporting on the "Establishing a certification body for the horticultural sector", including conditions for auditing and HACCP-certification of agro-processors
12/2002-06/2005	FYR of Macedonia	IFAD	Team leader/ Extension specialist	Agricultural Financial Support Project aiming at providing micro-credit for rural enterprises. Institutional development and Capacity building, supporting the Agricultural Investment Centre.
10/2002	Hungary	Netherlands Ministry of Economic Affairs/Senter	Team leader/ Rural Development expert	Project acquisition and fact finding for a Senter International supported project on "Project Development training on the use of the 3 Structural Funds from EU"
09/2002	Russian Federation	Netherlands Ministry of Economic Affairs/Senter	Team leader / Agribusiness expert	ToR-formulation/fact-finding mission "Establishing a Practical Training and Advisory Centre" for all stakeholders in the agro-chain
08/2002	Kosovo	European Commission (EAR)	Extension specialist	ToR formulation mission for a new project on "Strengthening advisory and support services provided to farmers and rural communities (SASS-1)"
12/2001	Armenia	FAO	AKIS specialist	Institutional development at national and de-centralised level: fact finding and performance assessing of the major AKIS stakeholders
09/2001	Hungary	Netherlands Ministry of Economic Affairs/Senter	Team Leader / Horticultural expert	ToR formulation mission: fact-finding, feasibility assessment and reporting on the "Strengthening the Fruit and Vegetable sector"
08/2001	Hungary	Netherlands Ministry of Economic Affairs/Senter	Team Leader/ Rural Development expert	ToR formulation mission: fact-finding, feasibility assessment and reporting on the "The practice of Integrated Rural Development under the SAPARD programme"
02/2001-11/2002	FYR of Macedonia	World Bank	Extension specialist / trainer	Private Farmer Support Project. Delivering workshops for the National Extension Agency, private agricultural advisers and members of producers' organisations
12/2000, 02/2001	Slovenia	Slovenian Ministry of Agriculture	Consultant / speaker	Preparing and facilitating 3-day workshops on FBM for the economic advisers of the (public) Slovenian Extension Service
12/2000	Bulgaria	Netherlands Ministry of Agriculture	FBM specialist / trainer	Capacity building (Farm Business Management issues): training of advisers of the restructured National Agricultural Advisory Service
10/2000	Lithuania	Netherlands Ministry of Economic Affairs/ Senter	Team Leader / Horticultural expert	ToR formulation mission: feasibility assessment and reporting on the "Upgrading Quality management for fresh fruit and vegetables in line with EU regulations"
10/2000	Hungary	Netherlands Ministry of Economic Affairs/Senter	RD expert / Team Leader	ToR formulation mission: fact-finding, feasibility assessment and reporting on the "Support to the Agricultural Intervention Centre (the SAPARD paying agency)"
03/2000	Bulgaria	European Commission	Rural development and extension expert	Institutional performance assessment of NAAS for SAPARD implementation; developing Master Plan for NAAS
02/1999-05/1999	Estonia, Slovak, Hungary, Romania, Poland	FAI/ADE/ European Commission	Extension specialist	Project evaluation of the 1992-1998 Phare-financed agricultural reform programme in the EU candidate countries: responsible for the Agricultural Knowledge and Information Dissemination component in these programmes
01/1999-05/2000	Armenia	DGIS/ Netherlands Ministry of Foreign Affairs	Rural Development expert	'Greengrowian' greenhouse development project. Fact-finding and needs assessment for preparation of training-modules. Preparation Master plan for the "Greenhouse Services Association" for supporting the agri-business and establishing public-private partnerships
05/1998 - 03/2001	Albania	ANEP / DGIS	Extension specialist	Institutional performance analysis at district level with subsequent training in problem and gap analysis for district extension managers. Institutional development: developing a Master plan for the establishment of (privatised and decentralised) Regional Agricultural Advisory Centres in Fier and Durres

Date	Location	Company	Position	Description
07/1996	FYR of Macedonia	World Bank	Extension and training specialist	Preparing and implementing a training course on the improvement of communicational skills for agricultural advisers of the Macedonian Extension Service
09/1995	Uzbekistan	World Bank	Senior Consultant	Project identification mission "Improvement of agricultural support services" (WB)
09/1998	Estonia	DLV agriconsult BV	Consultant / Team leader	Acquisition and fact-finding mission for a project supporting and developing the Estonian Dairy industry through PSO+ programme. Assessing opportunities for HACCP-certification of dairy plants and milk processors.
04/1998-07/1998	Estonia	European Commission/Phare	Extension and Training specialist	Preparation and implementation of a training programme for credit officers and farm business management advisers for SAPARD implementation (Phare)
02/1996-03/1999	Estonia	European Commission/Phare	Team Leader / Extension specialist	In charge of the "Technical assistance and Special Fund establishment for the Advisory Service development" project. (Phare)
01/1995-06/1999	Russian Federation	Netherlands Ministry of Economic Affairs/Senter	Extension specialist	Reviewing and developing extension activities in Kolomna and Samara provinces. Conducting a series of training courses and developing a training programme for advisers and stakeholders from the agro-business
02/2000	Iran	Iranian Ministry of Agriculture	Extension and training specialist	Preparation and facilitation of a 6-day workshop on the restructuring of the National Extension Service
1995 – 1998	The Netherlands	DLV Agriconsult BV	Extension Specialist/Senior consultant	Project management and implementation in Central and Eastern Europe: institutional development of arable, horticultural and dairy extension/ advisory services; strengthening human resource management
1990 – 1995	The Netherlands	Foundation for Regional Applied Research in arable and horticultural crops	Director/secretary of the Board	Executive management of five regional centres engaged in applied research & development for cut flowers and ornamentals, arable crops, fruit and vegetable production (irrigated, open field and in greenhouses)
1982 to 2004	The Netherlands	Wageningen International Agricultural Centre (IAC)	Ad-hoc Workshop leader/ process facilitator (on contract basis)	International management training of participants aiming at the improvement of: participatory and integrated rural development; capacity of human resources; communication skills; monitoring and evaluation; gender issues; management of extension and advisory organisations at national and de-centralised levels
1982 – 1990	The Netherlands	Ministry of Agriculture	Director	Executive management of a regional extension agency (DLV) in arable crops and open field vegetables, privatised in 1990
1975 – 1982	Sudan and Botswana	Food and Agriculture Organisation/ UNDP	Project manager/ Agronomist	Project implementation. In Botswana (semi-arid tropics) in particular: applied agronomic research on (irrigated) experimental plots and on farmer's fields
1974 – 1975	The Netherlands	Free University of Amsterdam	Junior scientist	Desk Study

14. Other relevant information

- Computation of the absolute maximum food production of the world, Dr. Ir. P. Buringh, Ing. H.D.J. van Heemst and Ir. G.J. Staring, Wageningen, January 1975
- Since 2001, producer/owner of a 1.1 ha vineyard in Cartaxo (Portugal); member of Adega Cooperativa do Cartaxo (a grape-processing and wine-marketing co-operative); member of Viticartaxo (an association of grape and wine producers); experience with practical fruit production and practical implementation of fruit quality and food safety measures at grass root level
- Founder/member of 3 (in Dornogobi, Gobisumber and Sukhbaatar aimags) co-operatives delivering extension and advisory services in these provinces of Mongolia
- Website: <http://www.staring.net>